

S2P Process Taxonomy

12-month High-Level Mapping Roadmap

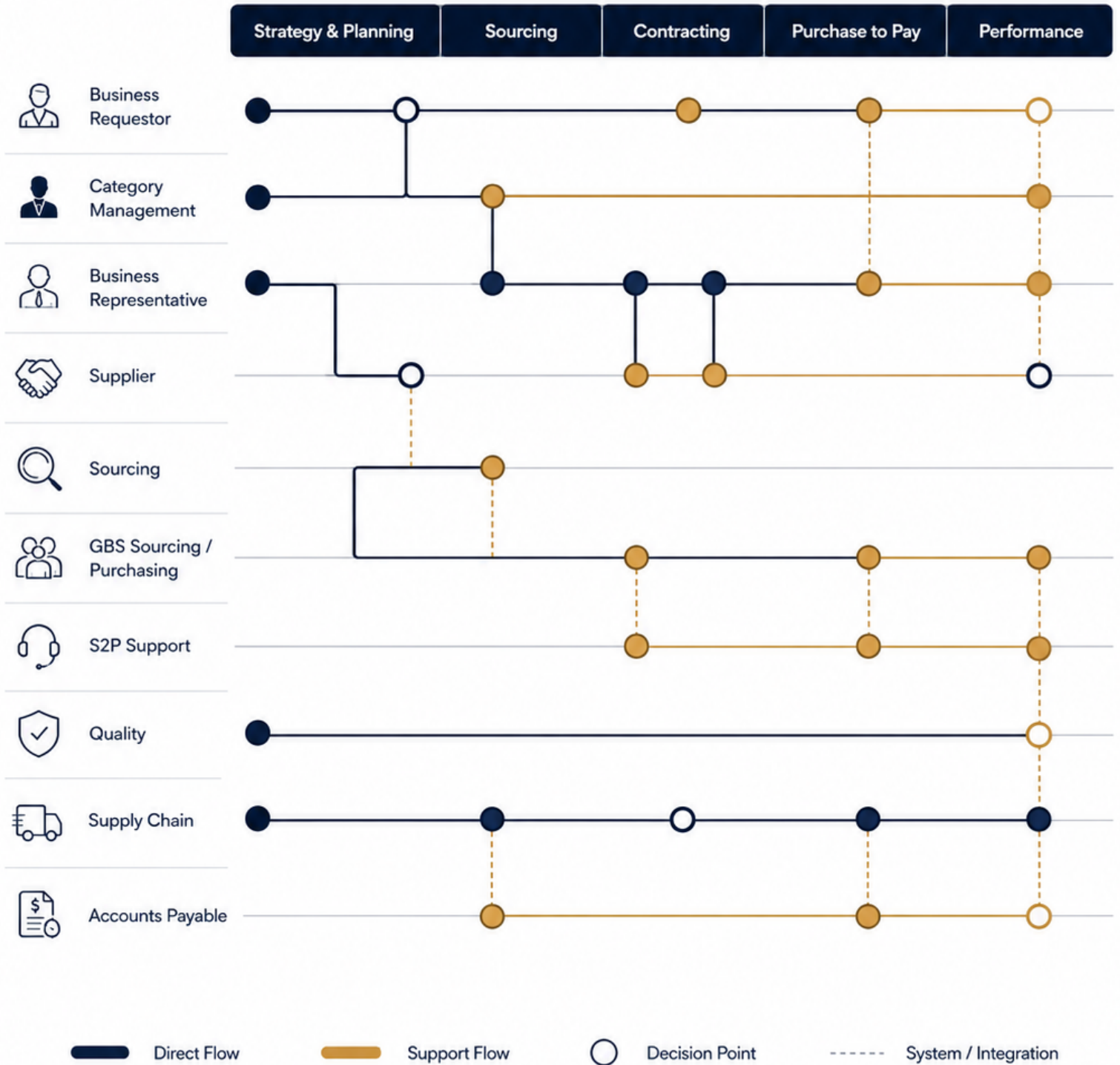


KULIC ADVISORY

Human-centered efficiency.
Signal over Noise.

S2P Operating Model

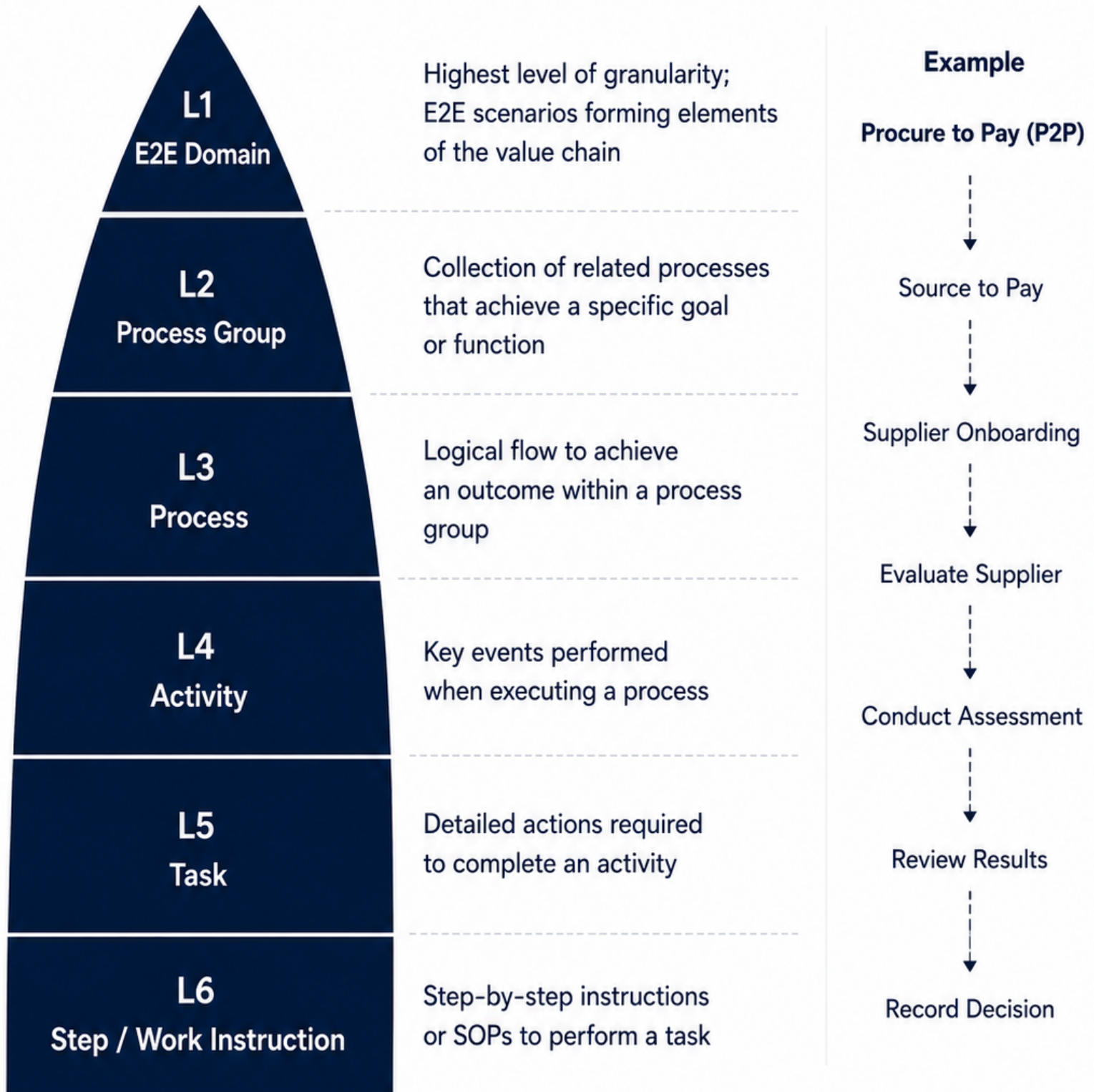
End-to-end global sourcing workflow
driving compliance and value



Governed. Integrated. Intelligent.

Process Architecture & Level Concept

A clear hierarchy that connects strategy to execution



From strategy to execution. One language everywhere.

Organization Design Principles

Clarity. Accountability. Empowerment.



Tight Integration

GPO, BPO, CM, and BP roles work closely together



Flexible Autonomy

Roles have freedom within defined boundaries



Efficient Connection

Streamlined communication and decision-making



Role Clarity

Clear distinction between new and existing roles

Strong roles. Clear boundaries. Shared success.

Organization Role Evolution

From complexity to clarity

	Before	After
 Supporting (S) Roles	Limited	Expanded & empowered
 RASCI Assignments	Irregular	Standardized & consistent
 C / I Overload	High	Significantly reduced
 Informed to Need-to-Know	Broad	Targeted & relevant
 Accountability	Multiple accountable	One accountable per task
 Process Definitions	Generic	Comprehensive & clear
 Principles	Undefined	Defined & embedded

Simpler structure. Stronger accountability. Better outcomes.

Governance Framework

A unified governance model across the S2P ecosystem



Center of Excellence (CoE)

Define standards, methodology, and governance



Sourcing Council

Strategic alignment, category oversight



Category Board

Decision-making and performance tracking



Process Guild

Process ownership, continuous improvement



Change Network

Adoption, training, and stakeholder engagement

Guiding Principles



Standardization



Transparency



Accountability



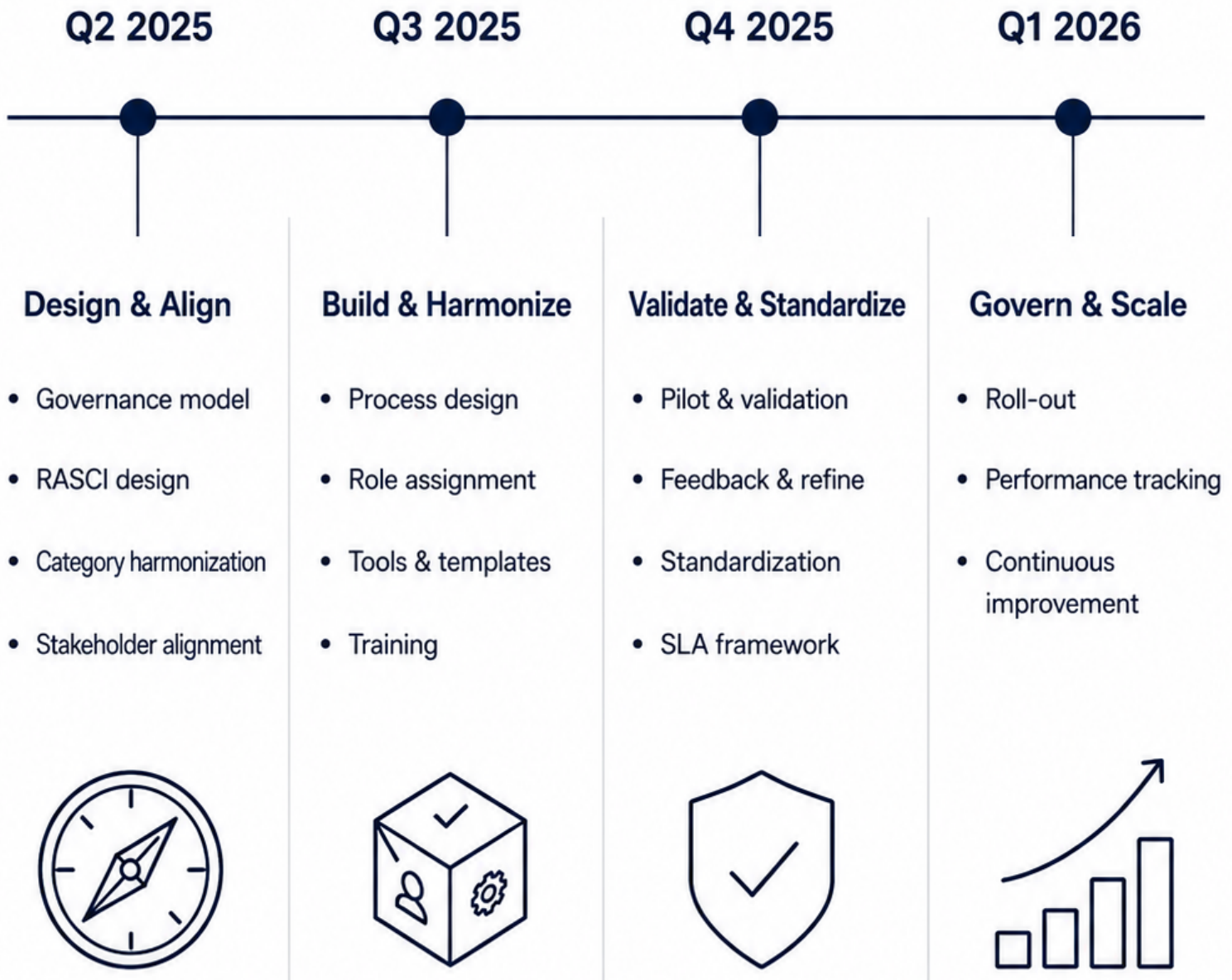
Continuous Improvement



Governed by design. Driven by performance.

Transformation Roadmap

12-month journey to operational excellence



Design. Build. Validate. Scale.

Outcome: Value Delivered

Measurable impact across dimensions



Standardized

Level-4 taxonomy across all categories



Clear hand-offs

and ownership defined



SLA-linked

operating model



Stronger governance

and execution clarity



Higher compliance

and lower risk



Operational excellence

and measurable value



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Signal over Noise.

Clarity drives action. Action delivers value.